



JOB DESCRIPTION

- REFERENCE NUMBER:** EP547
- JOB TITLE:** Sales Representative
- LOCATION:** Gauteng
- REMUNERATION:** The package will comprise:
- A basic monthly salary of R7,500
 - Expected sales that will earn the incumbent an additional R1,500 per month
 - Company car (VW Polo) – petrol (via card) and servicing paid by the employer
 - 50% contribution to medical aid
 - 6.5% contribution to provident fund and 12% by employer
 - 100% payment of cell phone provided this privilege is not abused
 - A client entertainment allowance of R3,000 per month – paid against bona fide chits being submitted
- KEY RESPONSIBILITIES:** The key responsibility will be selling the benefits of top-of-range ink products and the price/quality relationship of this range.
- SKILLS REQUIREMENT:**
- Tenacity and resilience to achieve, as competing products of a lesser standard are often sold on price alone.
 - Excellent communication skills, written and oral, and strong interpersonal skills are essential.
 - A positively-charged mental attitude is sought
- EDUCATION / EXPERIENCE:**
- At least 2 years selling experience gained in any environment sets the minimum requirement.
 - Knowledge of selling chemicals, particularly inks or knowledge of the reproduction and printing environment will serve as a distinct advantage, but is not essential.

To apply please send a comprehensive CV and letter of motivation quoting reference number **EP547** to Genevieve Michel c/o carmen@ep.co.za.